

Q2 FY23 Supplemental Deck

May 11, 2023



Disclosures

Special Note Regarding Forward-Looking Statements

Some information included in this presentation may contain forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These statements can sometimes be identified by the use of forward-looking words such as "may," "will," "anticipate," "estimate," "expect" or "intend" and similar expressions. Such forward-looking information may involve important risks and uncertainties that could significantly affect anticipated results in the future and, accordingly, such results may differ materially from those expressed in any forward-looking statements made by or on behalf of Mohegan Tribal Gaming Authority ("Mohegan"). Information concerning potential factors that could affect Mohegan's financial results is included in its Annual Report on Form 10-K for the fiscal year ended September 30, 2022, as well as in Mohegan's other reports and filings with the Securities and Exchange Commission or made available on its website. Any forward-looking statements included in this presentation are made only as of the date of this presentation. Mohegan does not undertake any obligation to update or supplement any forward-looking statements to reflect subsequent events or circumstances. Mohegan cannot assure that projected results or events will be achieved or will occur.

Adjusted EBITDA Explanation

This presentation includes Adjusted EBITDA and other non-GAAP financial measures. The non-GAAP measures provided herein may not be directly comparable to similar measures used by other companies in Mohegan's industry, as other companies may define such measures differently. The non-GAAP measures presented herein are not measurements of financial performance under GAAP, and should not be considered as alternatives to, and should only be considered together with, Mohegan's financial results in accordance with GAAP. Mohegan does not consider these non-GAAP financial measures to be a substitute for, or superior to, the information provided by GAAP financial results.





Quarterly Highlights



Q2 FY23 Summary

Continued Strong Operations

- \$102.1M Consolidated Adjusted EBITDA and net loss of \$9.6M
- The Consolidated Adjusted EBITDA margin of 25.2% was 337 basis points favorable compared with our pre-COVID-19 second quarter of fiscal 2019 and 99 basis points favorable compared with the prior-year period
 - Consolidated net revenues increased \$47.4 million or 13.2% from the prior year
 - Consolidated Adjusted EBITDA increased \$15.5 million from the prior year period

Property Highlights

- Mohegan Sun:
 - \$65.6M Adjusted EBITDA and net income of \$45.4M
 - The Adjusted EBITDA margin of 29.0% was 415 basis points favorable compared with our pre-COVID-19 second quarter of fiscal 2019 and 15 basis points unfavorable compared with the prior-year period
 - Gaming revenues increased 2.4% from the prior year primarily driven by slot and sportsbook revenues
 - Non-gaming increased 10.6% from the prior year, primarily driven by increased food, beverage and hotel revenues
- Mohegan Pennsylvania:
 - \$13.2M Adjusted EBITDA and net income of \$10.4M
 - The Adjusted EBITDA margin of 20.9% was 199 basis points favorable compared with our pre-COVID-19 second quarter of fiscal 2019 and 39 basis points unfavorable compared with the prior-year period
 - Gaming revenue was flat to the prior year
 - Non-gaming revenues increased 18.6% from the prior year, primarily driven by increased food and beverage revenues

Q2 FY23 Summary

- Niagara Resorts:
 - \$4.8M Adjusted EBITDA and net loss of \$1.2M
 - The Adjusted EBITDA margin of 6.8% was 685 basis points unfavorable compared with our prior-year period primarily due to an approximately \$3.7 million non-cash adjustment related to the Casino Operating and Services Agreement contract asset, which negatively impacted gaming revenues, and the continued reintroduction of certain lower margin non-gaming amenities
 - Gaming revenues increased 9.8%
 - Non-gaming revenues increased 137.0% from the prior year, primarily driven by entertainment revenues from the recently opened 5,000-seat OLG Stage entertainment venue

Digital Highlights

- Mohegan Digital:
 - \$18.1 million Adjusted EBITDA and net income of \$18.2 million
 - Net revenues increased \$16.8 million or 283.9% from the prior year
 - The strong year-over-year growth is primarily attributed to the operating results of Mohegan Digital Connecticut
 - Results also reflect the benefit from a one-time cumulative update to the revenue share allocation from our Connecticut digital gaming partner

Q2 FY23 Financial Highlights

Three Months Ended March 31,											
(\$ in thousands)		2023		2022		\$ Change	% Change				
Net Revenues											
Mohegan Sun	\$	225,923	\$	215,484	\$	10,439	4.8 %				
Mohegan Pennsylvania		63,248		62,164		1,084	1.7 %				
Niagara Resorts		70,750		52,260		18,490	35.4 %				
Mohegan Digital		22,710		5,916		16,794	283.9 %				
Management, development & other		15,500		15,627		(127)	(0.8)%				
All other ¹		8,168		7,374		794	10.8 %				
Corporate & Inter Segment		(452)		(349)		(103)	(29.5)%				
Total	\$	405,847	\$	358,476	\$	47,371	13.2 %				
Net Income											
Mohegan Sun	\$	45,429	\$	44,244	\$	1,185	2.7 %				
Mohegan Pennsylvania		10,369		8,325		2,044	24.6 %				
Niagara Resorts		(1,183)		(126)		(1,057)	N.M				
Mohegan Digital		18,150		1,544		16,606	N.M				
Management, development & other		(22,713)		(8,326)		(14,387)	(172.8)%				
All other ¹		(2,567)		(3,179)		612	19.3 %				
Corporate & Inter Segment		(57,119)		(45,265)		(11,854)	(26.2)%				
Total	\$	(9,634)	\$	(2,783)	\$	(6,851)	(246.2)%				
Adjusted EBITDA											
Mohegan Sun	\$	65,629	\$	62,920	\$	2,709	4.3 %				
Mohegan Pennsylvania		13,210		13,229		(19)	(0.1)%				
Niagara Resorts		4,788		7,120		(2,332)	(32.8)%				
Mohegan Digital		18,133		1,544		16,589	N.M				
Management, development & other		10,015		10,636		(621)	(5.8)%				
All other ¹		814		165		649	393.3 %				
Corporate & Inter Segment		(10,444)		(8,921)		(1,523)	(17.1)%				
Total	\$	102,145	\$	86,693	\$	15,452	17.8 %				
Margin %		25.2%	, D	24.2%		1.0 %					

1. Includes Mohegan Casino Las Vegas.

Q2 FY23 Operating Metrics

Mohegan Sun											
Three Months Ended March 31,											
(\$ in thousands)		2023	2022	\$ Change	% Change						
Net Slot Win	\$	103,526 \$	101,043 \$	2,483	2.5 %						
Net Slot Hold %		7.0 %	7.1 %	(0.1)%							
Net Table Win	\$	49,724 \$	49,525 \$	199	0.4 %						
Net Table Hold %		13.4 %	13.5 %	(0.1)%							
Hotel Occupancy %		95.9 %	90.8 %	5.0 %							
Hotel ADR	\$	144 \$	140 \$	4	2.9 %						

Mohegan Pennsylvania Three Months Ended March 31,											
(\$ in thousands)		2023		2022		\$ Change	% Change				
Net Slot Win	\$	44,268	\$	43,776	\$	492	1.1 %				
Net Slot Hold %		7.9 %	6	8.0 %	6	(0.1)%					
Net Table Win	\$	5,714	\$	6,394	\$	(680)	(10.6)%				
Net Table Hold %		16.0 %	6	16.5 %	6	(0.5)%					
Hotel Occupancy %		55.8 %	6	56.2 %	6	(0.4)%					
Hotel ADR	\$	117	\$	114	\$	3	2.6 %				

Q2 FY23 Capitalization, Liquidity & Capital Expenditures

Capitalization Summary										
(\$ in thousands)		3/31/23	Coupon/Spread	Maturity						
Senior Secured Credit Facility Revolver ¹	\$	16,000	S+.10%(0.75%) + 3.75%	4/12/24 & 11/1/25						
Line of Credit		18,565	S+.10%(0.75%) + 3.25%	4/12/24						
2021 Senior Secured Notes		1,175,000	8.00%	2/1/26						
Virgin Hotels Las Vegas Finance Lease		83,382	-	-						
Other		3,807	-	-						
Total Restricted Group Secured Debt		1,296,754								
2016 Senior Unsecured Notes		22,658	7.875%	10/15/24						
2022 Senior Unsecured Notes		502,457	13.25%	12/15/27						
BIA Loans		23,844	S + 2.75%	10/1/25						
Total Restricted Group Debt		1,845,713								
Redemption Note Payable		27,400	-	4/1/24						
Niagara Credit Facility		60,044	BA + 3.00%	6/10/24						
Niagara Convertible Debenture		29,560	3.50%	4/30/40						
Niagara Finance Leases		24,430	-	-						
Korea Credit Facility - Tranche A		397,981	5.40%/Floating	11/29/25						
Korea Credit Facility - Tranche B		161,344	7.00%/Floating	11/29/25						
Korea Term Loan		340,156	17.00%	6/24/27						
Korea Convertible Bonds		128,462	5.50%	12/30/32						
Total Debt	\$	3,015,090								

Liquidity ²										
(\$ in thousands)		3/31/23								
Consolidated Cash & Cash Equivalents	\$	188,760								
Senior Secured Credit Facility Commitment	\$	262,875								
Amount Drawn on Facility		34,565								
Committed Letters of Credit		2,066								
Senior Secured Credit Facility Availability	\$	226,244								

Capital Expenditures								
(\$ in thousands)	2Q23							
Mohegan Sun	\$	7,527						
Mohegan Pennsylvania		1,733						
All other		14						
Corporate		373						
Total Restricted Group		9,647						
Niagara Resorts		3,985						
Management, development and other		117,577						
Total	\$	131,209						

1. Revolving credit commitments of \$262.9 million, stepping down to \$233.5 million in April 2024.

2. Inclusive of letters of credit, which reduce borrowing availability, Niagara Resorts had \$121.9 million of borrowing capacity under the Niagara Resorts revolving facility and swingline facility as of March 31, 2023.



Mohegan INSPIRE Update



Mohegan INSPIRE Update

The property will include:

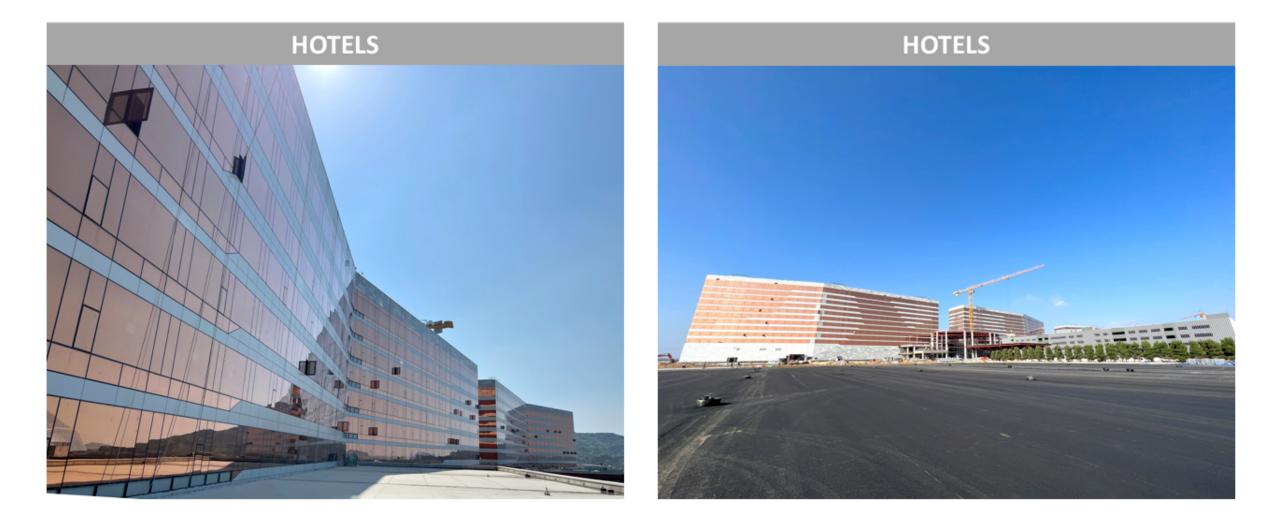
- Three hotel towers totaling 1,200 hotel rooms
- 15,000 seat arena and convention space
- A foreigners only casino
- Dining, retail, entertainment options, a year round indoor water dome experience and outdoor family park
- Property will be comparable in size and scale to Mohegan Sun (1,562 rooms and 10,000 seat arena), with multi phase development on 660+ acres

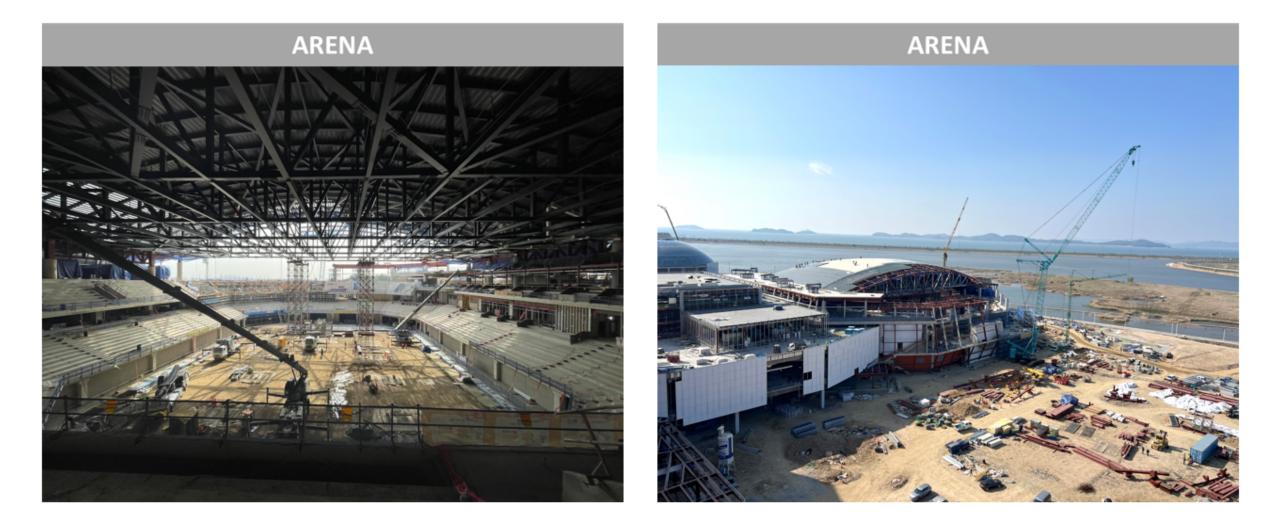
Construction is progressing:

- Project completion was 70% at the end of April 2023
- Construction progress is tracking to plan
- Procurement of major trades and long lead items is 98.1% complete
- Property opening is still on pace for calendar 4Q 2023

Mohegan INSPIRE Overview











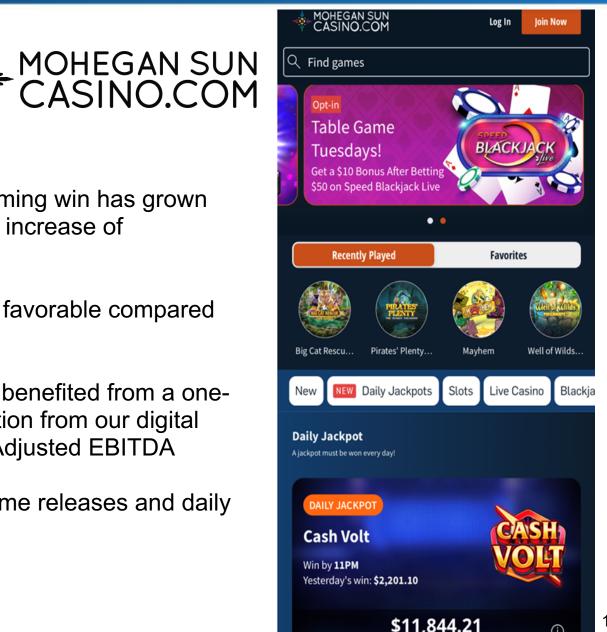


Digital Gaming



Mohegan Digital Connecticut

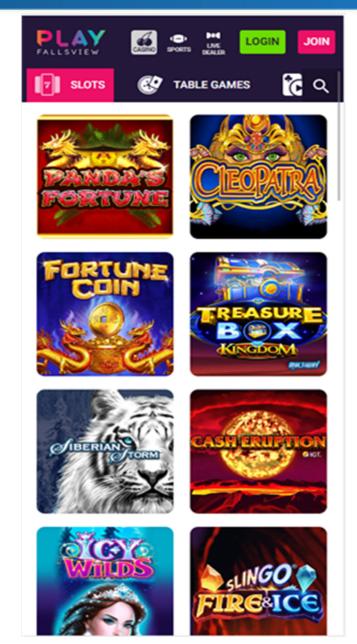
- Mohegan Digital Connecticut's online net casino gaming win has grown from \$25.6 million to \$41.1 million, a year-over-year increase of approximately 61%
- Adjusted EBITDA of \$18.6 million was \$16.9 million favorable compared with the prior-year period
- In the current quarter, Mohegan Digital Connecticut benefited from a onetime cumulative update to the revenue share allocation from our digital gaming partner, which impacted net revenues and Adjusted EBITDA
- Product advancements including consistent new game releases and daily jackpots had a positive impact on Q2 results



Mohegan Digital Ontario

FALLSVIEW

- Compared with the prior quarter:
 - New registrations increased more than 30%
 - Deposits increased more than 50%
 - GGR increased more than 45%
- Monthly ARPU (average revenue per user) continues to outperform the iGO reported average for the Ontario market
- Market conditions in Ontario remain extremely competitive, with more than 45 licensed operators in the province
- We expect to launch our Momentum reward program in the coming months, which will allow iGaming customers to earn rewards that can be redeemed at the brick-and-mortar casino, creating a sustainable competitive advantage for Mohegan in the Ontario iGaming Market





New York Casino Bid



Mohegan and Soloviev Group Partnership

- Mohegan has partnered with the Soloviev Group in its bid for a casino license in New York
- Mohegan would be responsible for operating the casino and resort portion of the project if the bid is successful
- The proposed Freedom Plaza is anticipated to include:
 - World-class casino with slot machines, table games and other gaming options
 - 1,000+ room first-class luxury hotel and related amenities
 - Convention Center
 - State-of-the-art performance venue
 - Exceptional food & beverage offerings
 - Residential towers with affordable housing
 - Museum
 - Substantial public green space/park



ESG Committee



ESG Committee Update

- In October 2021, we launched the Environmental, Social and Governance (ESG) Committee to assist our CEO and Management Board with ESG direction
- The ESG Committee developed a roadmap to identify, achieve, measure, report and sustain our ESG strategy
- Current activities include identification of our key ESG initiatives and planning for our ESG Annual Report





Supplemental Property Data



Mohegan Sun - Quarterly Highlights

	Three Month	s En	ded March 31,			
(\$ in thousands)	2023		2022		\$ Change	% Change
Net Revenues:						
Gaming	\$ 155,727	\$	152,023	\$	3,704	2.4 %
Food and beverage	23,763		20,877		2,886	13.8 %
Hotel	22,328		20,553		1,775	8.6 %
Retail, entertainment and other	24,105		22,031		2,074	9.4 %
Total Net Revenues	225,923		215,484		10,439	4.8 %
Operating Expenses:						
Gaming	77,592		74,959		(2,633)	(3.5)%
Food and beverage	19,774		16,860		(2,914)	(17.3)%
Hotel	8,932		8,734		(198)	(2.3)%
Retail, entertainment and other	12,465		12,591		126	1.0 %
Advertising, general and admin	41,531		39,420		(2,111)	(5.4)%
Depreciation and amortization	16,280		17,028		748	4.4 %
Other, net	3,856		1,242		(2,614)	(210.5)%
Total Operating Expenses	180,430		170,834		(9,596)	(5.6)%
Income from Operations	\$ 45,493	\$	44,650	\$	843	1.9 %
Adjusted EBITDA	\$ 65,629	\$	62,920	\$	2,709	4.3 %
Adjusted EBITDA Margin	29.0%	6	29.2%	6	(0.2)%	

Mohegan Pennsylvania - Quarterly Highlights

	Three Month	s En	ded March 31,		
(\$ in thousands)	2023		2022	\$ Change	% Change
Net Revenues:					
Gaming	\$ 55,702	\$	55,804	\$ (102)	(0.2)%
Food and beverage	4,289		3,376	913	27.0 %
Hotel	1,520		1,367	153	11.2 %
Retail, entertainment and other	1,737		1,617	120	7.4 %
Total Net Revenues	63,248		62,164	1,084	1.7 %
Operating Expenses:					
Gaming	39,015		38,944	(71)	(0.2)%
Food and beverage	3,057		2,120	(937)	(44.2)%
Hotel	753		651	(102)	(15.7)%
Retail, entertainment and other	132		100	(32)	(32.0)%
Advertising, general and admin	7,081		7,120	39	0.5 %
Depreciation and amortization	2,851		3,039	188	6.2 %
Other, net	(9)		(45)	(36)	(80.0)%
Total Operating Expenses	52,880		51,929	(951)	(1.8)%
Income from Operations	\$ 10,368	\$	10,235	\$ 133	1.3 %
Adjusted EBITDA Adjusted EBITDA Margin	\$ 13,210 20.9%	\$	13,229 21.3%	\$ (19) (0.4)%	(0.1)%

Niagara Resorts - Quarterly Highlights

Three Months Ended March 31,(\$ in thousands)20232022\$ Change% Change												
	2023	2022			\$ Change	% Change						
\$	45,871	\$	41,762	\$	4,109	9.8 %						
	8,221		3,634		4,587	126.2 %						
	3,972		2,941		1,031	35.1 %						
	12,686		3,923		8,763	223.4 %						
	70,750		52,260		18,490	35.4 %						
	21,011		14,151		(6,860)	(48.5)%						
	8,572		4,262		(4,310)	(101.1)%						
	2,836		1,864		(972)	(52.1)%						
	7,862		1,087		(6,775)	(623.3)%						
	25,681		23,776		(1,905)	(8.0)%						
	4,604		4,378		(226)	(5.2)%						
	315		7		(308)	N.M.						
	70,881		49,525		(21,356)	(43.1)%						
\$	(131)	\$	2,735	\$	(2,866)	(104.8)%						
\$	4,788	\$	7,120	\$	(2,332)	(32.8)%						
	6.8%		13.6 %	6	(6.8)%							
	\$	2023 \$ 45,871 8 8,221 3,972 12,686 12,686 70,750 12 21,011 8,572 2,836 2,836 7,862 25,681 4,604 315 70,881 \$ (131) 3 \$ 4,788 3	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	2023 2022 \$ $45,871$ \$ $41,762$ $8,221$ $3,634$ $3,972$ $2,941$ $12,686$ $3,923$ $70,750$ $52,260$ $21,011$ $14,151$ $8,572$ $4,262$ $2,836$ $1,864$ $7,862$ $1,087$ $25,681$ $23,776$ $4,604$ $4,378$ 315 7 $70,881$ $49,525$ \$ (131) \$ $2,735$ \$ $4,788$ $7,120$	2023 2022 \$ 45,871 \$ 41,762 \$ 8,221 3,634 3,972 2,941 12,686 3,923 1 70,750 52,260 1 21,011 14,151 1 8,572 4,262 1 2,836 1,864 1 7,862 1,087 1 25,681 23,776 1 4,604 4,378 315 7 70,881 49,525 1 1 \$ (131) \$ 2,735 \$ \$ 4,788 7,120 \$ \$	2023 2022 \$ Change\$ $45,871$ \$ $41,762$ \$ $4,109$ $8,221$ $3,634$ $4,587$ $3,972$ $2,941$ $1,031$ $12,686$ $3,923$ $8,763$ $70,750$ $52,260$ $18,490$ $21,011$ $14,151$ $(6,860)$ $8,572$ $4,262$ $(4,310)$ $2,836$ $1,864$ (972) $7,862$ $1,087$ $(6,775)$ $25,681$ $23,776$ $(1,905)$ $4,604$ $4,378$ (226) 315 7 (308) $70,881$ $49,525$ $(21,356)$ \$ (131) $2,735$ \$\$ $4,788$ $7,120$ \$ $(2,332)$ $(2,332)$						

N.M. = Not Meaningful

Mohegan Casino Las Vegas - Quarterly Highlights

	Three Months Ended March 31,											
(\$ in thousands)	sands)		2022		\$ Change	% Change						
Net Revenues:												
Gaming	\$	6,520 \$	5,989	\$	531	8.9 %						
Food and beverage		1,246	1,068		178	16.7 %						
Retail, entertainment and other		402	317		85	26.8 %						
Total Net Revenues		8,168	7,374		794	10.8 %						
Operating Expenses:												
Gaming		4,698	4,818		120	2.5 %						
Food and beverage		695	626		(69)	(11.0)%						
Advertising, general and admin		1,961	1,765		(196)	(11.1)%						
Depreciation and amortization		1,592	1,554		(38)	(2.4)%						
Other, net		13	20		7	35.0 %						
Total Operating Expenses		8,959	8,783		(176)	(2.0)%						
Loss from Operations	\$	(791) \$	(1,409)	\$	618	43.9 %						
Adjusted EBITDA	\$	814 \$	165	\$	649	393.3 %						
Adjusted EBITDA Margin		10.0%	2.2%	, D	7.8 %							



Supplemental Information



Mohegan Entities

Restricted Group Entities











Unrestricted Entities



Managed Entities











Reconciliation of Non-GAAP Financial Measures

		Three Months Ended March 31, 2023								
		Mohegan	Niagara	Mohegan	Management, development					
(\$ in thousands)	Mohegan Sun	Pennsylvania	Resorts	Digital	and other	All other	Corporate	Eliminations	Consolidated	
Net income (loss) attributable to Mohegan	\$ 45,429	\$ 10,369	\$ (1,183)	\$ 18,150	\$ (22,713)	\$ (2,567)	\$ (57,502)	\$ 383	\$ (9,634)	
Adjusted EBITDA attributable to non-controlling interests		_	_	(323)	315	_		—	(8)	
Income tax (provision) benefit		—	(375)	—	99	_			(276)	
Interest income		(1)	(342)	(17)	(235)	—	19	2	(574)	
Interest expense, net	64	—	1,541	—	12,283	1,776	44,381	(2)	60,043	
(Gain) loss on modification and early extinguishment of debt		_	(49)	—	—	_	779	—	730	
Loss on fair value adjustment	—	—	—	—	13,450	—	—		13,450	
Other, net			277		(387)		196		86	
Income (loss) from operations	45,493	10,368	(131)	17,810	2,812	(791)	(12,127)	383	63,817	
Adjusted EBITDA attributable to non-controlling interests			_	323	(315)		—	—	8	
Depreciation and amortization	16,280	2,851	4,604	_	95	1,592	61		25,483	
Other, net	3,856	(9)	315		7,423	13	1,239		12,837	
Adjusted EBITDA	65,629	13,210	4,788	18,133	10,015	814	(10,827)	383	102,145	
						· · · · · · · · · · · · · · · · · · ·				

	Three Months Ended March 31, 2022								
(\$ in thousands)	Mohegan Sun	Mohegan Pennsylvania	Niagara Resorts	Mohegan Digital	Management, development and other	All other	Corporate	Eliminations	Consolidated
Net income (loss) attributable to Mohegan	\$ 44,244	\$ 8,325	\$ (126)	\$ 1,544	\$ (8,326)	\$ (3,179)	\$ (45,242)	\$ (23)	\$ (2,783)
Adjusted EBITDA attributable to non-controlling interests	_	_			342	_	—	_	342
Income tax (provision) benefit	_		130		(406)		_		(276)
Interest income	1		(22)		(118)		(12)	15	(136)
Interest expense, net	405	1,910	2,742		10,807	1,770	34,636	(15)	52,255
Loss on fair value adjustment	—				6,161		_	_	6,161
Other, net			11		297		1,579		1,887
Income (loss) from operations	44,650	10,235	2,735	1,544	8,757	(1,409)	(9,039)	(23)	57,450
Adjusted EBITDA attributable to non-controlling interests	—	—	—		(342)		_	_	(342)
Depreciation and amortization	17,028	3,039	4,378		5	1,554	141	_	26,145
Other, net	1,242	(45)	7		2,216	20			3,440
Adjusted EBITDA	\$ 62,920	\$ 13,229	\$ 7,120	\$ 1,544	\$ 10,636	\$ 165	\$ (8,898)	\$ (23)	\$ 86,693

