

Q1 FY24 Supplemental Deck

February 8, 2024



Disclosures

Cautionary Statements Regarding Forward-Looking Information

Some information included within this presentation contains forward-looking statements. Such statements may include information relating to business development activities, as well as capital spending, financing sources, the effects of regulation, including gaming and tax regulation, and increased competition. These statements can sometimes be identified by our use of forward-looking words such as "may," "will," "anticipate," "estimate," "expect" or "intend" and similar expressions. Such forward-looking information involves important risks and uncertainties that could significantly affect anticipated future results and, accordingly, such results may differ materially from those expressed in any forward-looking statements made by us or on our behalf. The forward-looking statements included within this presentation are made only as of the date of this presentation. We do not undertake any obligation to update or supplement any forward-looking statements to reflect subsequent events or circumstances. We cannot assure you that projected results or events will be achieved or will occur.

Adjusted EBITDA Explanation

This presentation includes Adjusted EBITDA and other non-GAAP financial measures. The non-GAAP measures provided herein may not be directly comparable to similar measures used by other companies in Mohegan's industry, as other companies may define such measures differently. The non-GAAP measures presented herein are not measurements of financial performance under GAAP, and should not be considered as alternatives to, and should only be considered together with, Mohegan's financial results in accordance with GAAP. Mohegan does not consider these non-GAAP financial measures to be a substitute for, or superior to, the information provided by GAAP financial results.





Quarterly Highlights



Q1 FY24 Summary

Consolidated Operating Results

- Consolidated net revenues increased \$18.6M or 4.6% from the prior-year period
- \$79.0M Consolidated Adjusted EBITDA and net loss of \$97.0M
- Consolidated Adjusted EBITDA decreased \$22.1M from the prior-year period primarily related to:
 - Operating costs associated with the opening of Mohegan INSPIRE
 - Non-controlling interest adjustments at Niagara Resorts
 - Low table hold at a few of our properties
- The Consolidated Adjusted EBITDA margin of 18.6% was 627 basis points unfavorable compared with the prior-year period

Property Highlights

Mohegan Sun:

- \$58.1M Adjusted EBITDA and net income of \$41.5M
- The Adjusted EBITDA margin of 25.4% was 290 basis points unfavorable compared with the prior-year period
 - Normalized for table hold, Adjusted EBITDA would have been \$61.0M and Adjusted EBITDA margin would have been 26.4%, down \$3.4M and 93 basis points, respectively, from the prior-year period
- Gaming revenues decreased 7.3% from the prior-year period, primarily due to lower gaming volumes and table hold
- Non-gaming revenues increased 0.7% from the prior-year period, primarily driven by food and tenant revenues, but partially offset by lower hotel and beverage revenues

Mohegan Pennsylvania:

- \$10.4M Adjusted EBITDA and net income of \$7.3M
- The Adjusted EBITDA margin of 17.5% was 276 basis points unfavorable compared with the prior-year period
- Gaming revenues decreased 3.4% from the prior-year period, primarily due to lower gaming volumes
- Non-gaming revenues increased 14.9% from the prior-year period, primarily driven by higher food, beverage and hotel revenues

Q1 FY24 Summary

Property Highlights

Niagara Resorts:

- \$4.9M Adjusted EBITDA and net income of \$0.1M
- The Adjusted EBITDA margin of 6.6% was 952 basis points unfavorable compared with the prior-year period
- Gaming revenues decreased 11.0% from the prior-year period, due to lower table volumes
- Non-gaming revenues increased 27.7% from the prior-year period, primarily attributed to strong food, beverage and entertainment revenues
- Before the effect of non-controlling interest and normalized for table hold, Adjusted EBITDA would have been \$11.0 million and Adjusted EBITDA margin would have been 14.0%, down \$0.7 million and 175 bps, respectively, from the prior-year period

Digital Highlights

Mohegan Digital:

- \$16.5M Adjusted EBITDA and net income of \$16.5M
- Digital Adjusted EBITDA increased \$9.2M from the prior-year period
- Net revenues increased \$25.0M from the prior-year period
 - Increase partially due to an accounting adjustment, which increased both net revenues and expenses by \$14.0M due to Connecticut state requirements that online casino and sports wagering payments to the state be made by the legal entity that holds the license

Q1 FY24 Financial Highlights

Three Months Ended December 31,												
(\$ in thousands)			2023		2022		\$ Change	% Change				
Net Revenues												
	Mohegan Sun	\$	228,410	\$	239,403	\$	(10,993)	(4.6)%				
	Mohegan Pennsylvania		59,045		59,778		(733)	(1.2)%				
	Niagara Resorts		74,155		74,020		135	0.2 %				
	Mohegan Digital		36,187		11,164		25,023	224.1 %				
	Management, development & other		24,280		14,845		9,435	63.6 %				
	All other ¹		7,436		8,453		(1,017)	(12.0)%				
	Corporate & Inter Segment		(4,281)		(1,042)		(3,239)	(310.8)%				
	Total	\$	425,232	\$	406,621	\$	18,611	4.6 %				
Net Income												
	Mohegan Sun	\$	41,466	\$	51,275	\$	(9,809)	(19.1)%				
	Mohegan Pennsylvania		7,254		9,208		(1,954)	(21.2)%				
	Niagara Resorts		129		3,746		(3,617)	(96.6)%				
	Mohegan Digital		16,509		7,338		9,171	125.0 %				
	Management, development & other		(101,468)		(16,590)		(84,878)	(511.6)%				
	All other ¹		(3,685)		(2,436)		(1,249)	(51.3)%				
	Corporate & Inter Segment		(57,224)		(51,734)		(5,490)	(10.6)%				
	Total	\$	(97,019)	\$	807	\$	(97,826)	N.M				
Adjusted EBITD	Α											
	Mohegan Sun	\$	58,066	\$	67,810	\$	(9,744)	(14.4)%				
	Mohegan Pennsylvania		10,351		12,126		(1,775)	(14.6)%				
	Niagara Resorts		4,879		11,914		(7,035)	(59.0)%				
	Mohegan Digital		16,490		7,331		9,159	124.9 %				
	Management, development & other		(1,234)		10,071		(11,305)	N.M				
	All other ¹		(277)		1,046		(1,323)	N.M				
	Corporate & Inter Segment		(9,273)		(9,243)		(30)	(0.3)%				
	Total	\$	79,002	\$	101,055	\$	(22,053)	(21.8)%				
	Margin %		18.6%	6	24.9%		(6.3)%					

1. Includes Mohegan Casino Las Vegas.

N.M. = Not Meaningful

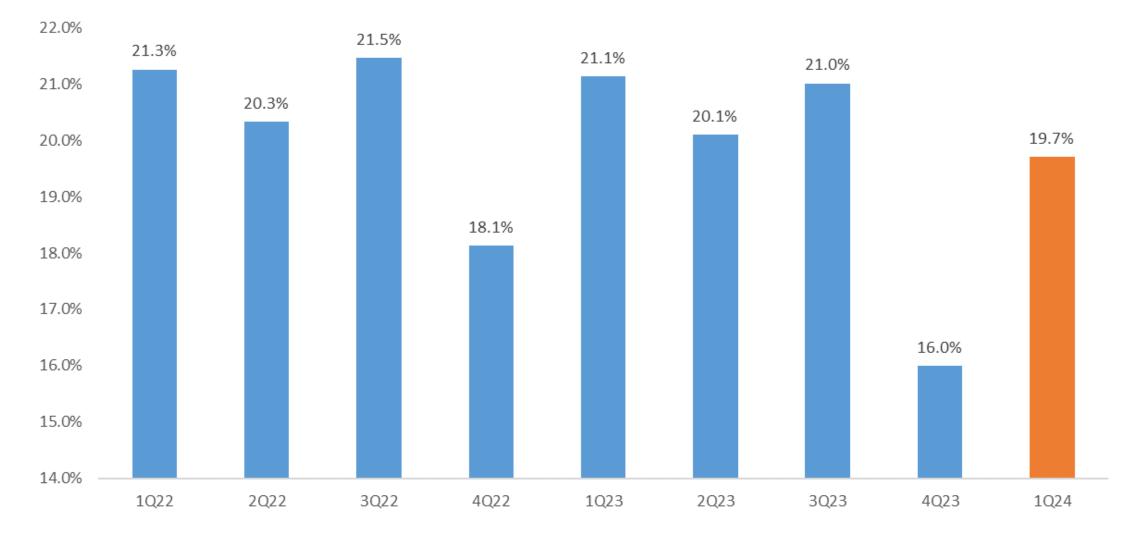
Q1 FY24 Operating Metrics

	Mohegan Sun														
	Three Months Ended December 31,														
(\$ in thousands)		2023		2022		\$ Change	% Change								
Net Slot Win	\$	97,891	\$	102,210	\$	(4,319)	(4.2)%								
Net Slot Hold %		7.0 %	6	6.8 %)	0.2 %									
Net Table Win	\$	46,023	\$	52,972	\$	(6,949)	(13.1)%								
Net Table Hold %		12.5 %	6	13.9 %)	(1.4)%									
Hotel Occupancy %		95.0 %	6	95.9 %)	(0.9)%									
Hotel ADR	\$	151	\$	154	\$	(3)	(1.9)%								

	Mohegan Pennsylvania Three Months Ended December 31,														
(\$ in thousands)		2023		2022		\$ Change	% Change								
Net Slot Win	\$	41,024	\$	41,854	\$	(830)	(2.0)%								
Net Slot Hold %		7.9 %	, 0	7.8 9	6	0.1 %									
Net Table Win	\$	4,778	\$	5,251	\$	(473)	(9.0)%								
Net Table Hold %		14.5 %	, 0	14.9 9	6	(0.4)%									
Hotel Occupancy %		60.0 %	, 0	45.6 %	6	14.4 %									
Hotel ADR	\$	127	\$	124	\$	3	2.4 %								

Mohegan Sun Gross Table Hold %

 Mohegan Sun's first quarter fiscal 2024 gross table hold rebounded significantly from the prior quarter, however table hold was 141 basis points lower than the prior-year quarter



Q1 FY24 Capitalization, Liquidity & Capital Expenditures

Ca	pitali	zation Sum	imary		Liquidity ²					
(\$ in thousands)		12/31/23	Coupon/Spread	Maturity	(\$ in thousands)		12/31/23			
Senior Secured Credit Facility Revolver ¹	\$	117,000	S+.10%(0.75%) + 3.75%	4/12/24 & 11/1/25	Consolidated Cash & Cash Equivalents	\$	226,379			
2021 Senior Secured Notes		1,175,000	8.00%	2/1/26		Ψ	220,010			
Virgin Hotels Las Vegas Finance Lease		81,933	-	-	Senior Secured Credit Facility Commitment	\$	262,875			
Other		3,142	-	-	•	ψ	202,075			
Total Restricted Group Secured Debt		1,377,075			Amount Drawn on Facility		117,000			
					Committed Letters of Credit		21,250			
2016 Senior Unsecured Notes	ed Notes 22,658 7.875%		10/15/24	Senior Secured Credit Facility Availability	¢	124,625				
2022 Senior Unsecured Notes		502,457	13.25%	12/15/27	Senior Secured Credit Facility Availability		124,025			
BIA Loans		21,875	S + 2.75%	10/1/25	Capital Expenditures					
Total Restricted Group Debt		1,924,065			Capital Experiatation					
					(\$ in thousands)		1Q24			
Redemption Note Payable		10,180	-	4/1/24	Mohegan Sun	\$	5,770			
Niagara Credit Facility ²		97,666	CDOR + 3.25%	8/8/28	Mohegan Pennsylvania		600			
Niagara Finance Leases		28,103	-	-	All other		408			
Korea Credit Facility		765,563	5.40%/7.00% & Floating	11/29/25						
Korea Term Loan		389,470	17.00%	6/24/27	Corporate		187			
Korea Convertible Bonds		129,422	5.50%	12/30/32	Total Restricted Group		6,965			
Total Debt	\$	3,344,469			Niagara Resorts		5,188			

1. Revolving credit commitments of \$262.9 million, stepping down to \$233.5 million in April 2024.

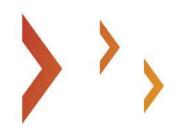
2. Inclusive of letters of credit, which reduce borrowing availability, Niagara Resorts had \$37.7 million of borrowing capacity under the Niagara Resorts revolving facility and swingline facility as of December 31, 2023.

Management, development and other

Total

64,713

76,866



Mohegan INSPIRE Update



Mohegan INSPIRE Update

- Recent activity:
 - Soft opening held on November 30, 2023
 - Received 5-star hotel rating in January 2024
 - Casino opened February 3, 2024
- The property opened with the following attractions:
 - Three hotel towers
 - 15,000-seat multi-purpose area



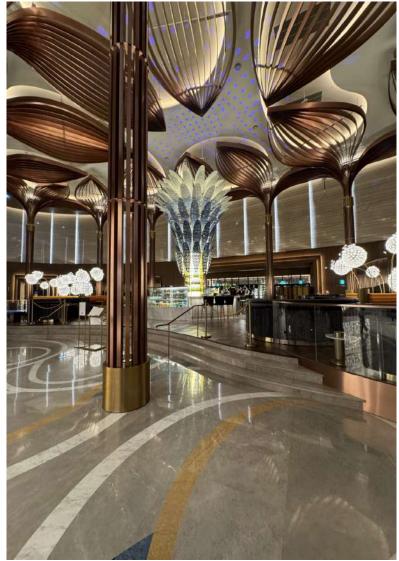
- Meetings, Incentives, Conferences and Exhibitions (MICE) facilities, including the largest ballroom in Korea
- Splash Bay indoor water park (pool available to hotel guests in initial phase)
- Aurora, a 150-meter-long digital entertainment street
- More than 10 INSPIRE-owned restaurants, including the world-famous Michael Jordan's Steak House
- Additional amenities planned to open:
 - INSPIRE Mall shopping, dining and entertainment space in the first calendar quarter of 2024
 - Discovery Park outdoor entertainment facility, an innovative food hall concept, Splash Bay's water attractions, Korea's
 largest immersive content exhibition center, an indoor children's playground, and additional food, beverage and retail are
 expected to open in the second calendar quarter of 2024

Mohegan INSPIRE - Casino

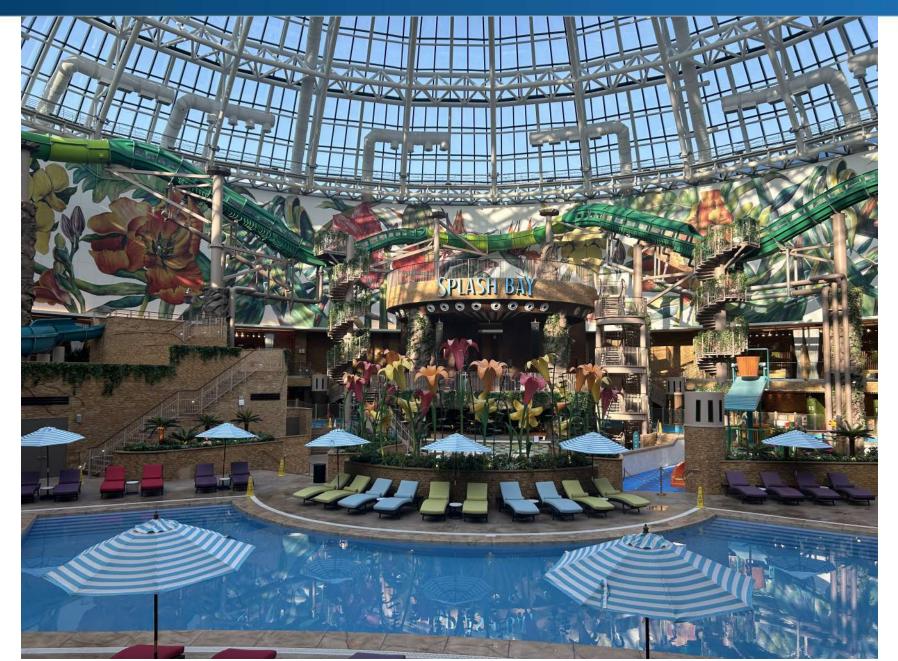


Mohegan INSPIRE - Lobby





Mohegan INSPIRE - Indoor Water Park



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Mohegan INSPIRE - Aurora





Mohegan INSPIRE - Renderings of Innovative Food Hall Concept











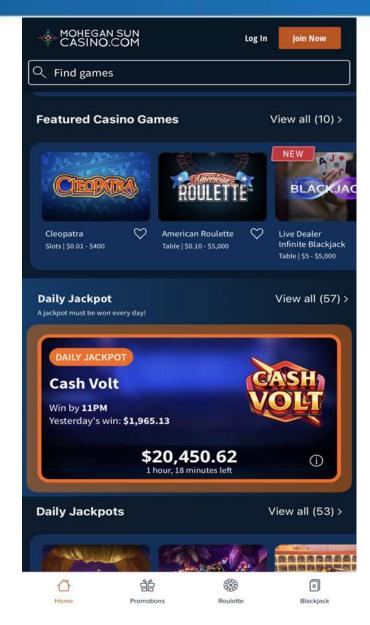
Digital Gaming



Mohegan Digital Connecticut

MOHEGAN SUN

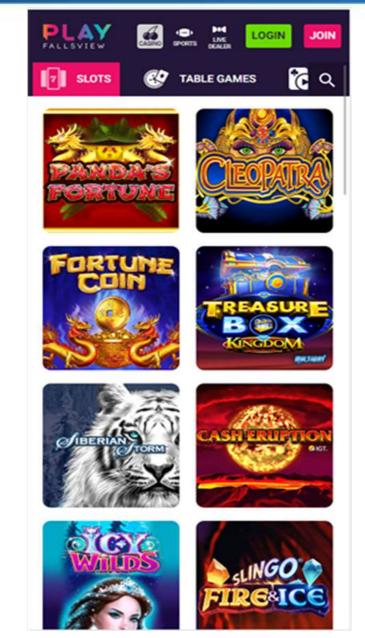
- Mohegan Digital Connecticut's online casino gaming win was approximately \$49M, an increase of approximately 15% on a quarterly sequential basis
- Adjusted EBITDA of \$16.9M increased approximately 41% on a quarterly sequential basis
- Mohegan Sun Casino daily actives have increased by more than 20% on a quarterly sequential basis



Mohegan Digital Ontario



- Compared with the prior-year period:
 - Unique players have increased more than 40%
 - Deposits have increased more than 150%
 - Wagering has increased more than 100%
- Monthly ARPU (average revenue per user) continues to outperform the iGO reported average for the Ontario market by almost 2X
- Gross Gaming Revenue has increased by more than 3X compared with the prior-year period
- Mohegan's unique position as the only brick-and-mortar operator with a dedicated digital product creates a sustainable competitive advantage for Mohegan in the Ontario iGaming market





New York Casino Bid



Mohegan and Soloviev Group Partnership

- Mohegan has partnered with the Soloviev Group in its bid for a casino license in New York City and if successful, would be responsible for co-developing and operating the casino and resort portion of the project
- The proposed Freedom Plaza location spans more than six-acres on Manhattan's East Side from 38th to 41st Street east of First Avenue
- The site, which is owned by Soloviev Group, is the largest undeveloped land parcel in Manhattan. We believe the prime location makes our project superior due to its ease of access via FDR and Grand Central station
- We plan to offer a unique blend of luxury amenities, extensive green spaces, and an innovative rewards program that supports local businesses, all while offering significant affordable housing and employment opportunities to the local community
- We are currently in the RFA stage of the bid process and an estimated timeline of next steps is listed below

RFA Timeline

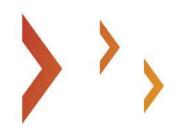
- Awaiting the NY Gaming Facility Location Board's response to 2nd stipulated Q&A
- Publication of board's response triggers a 30-day RFA submission deadline
- RFA submission triggers the Community Advisory Committee process, which may take up to 180 days to complete
 - RFA and project will be evaluated with consideration of public input
 - A majority vote from the Community Advisory Committee appointees is required to proceed to the next stage of the RFA



Mohegan and Soloviev Group Partnership

- The proposed project is anticipated to include:
 - World-class casino
 - Slot machines
 - Table games
 - Other gaming options
 - 1,250 room first-class luxury hotel
 - Flexible meeting space
 - Exceptional food & beverage offerings
 - Residential towers
 - 500+ permanently affordable units
 - Museum
 - Substantial public green space/park





Environmental, Social and Governance

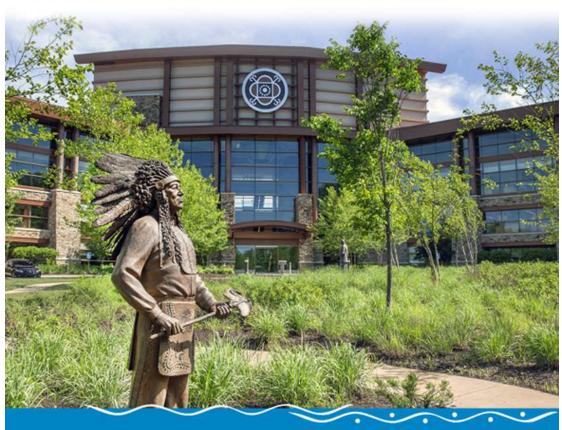


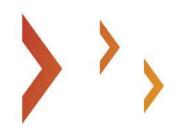
Environmental, Social and Governance

- In October 2021, we launched the Environmental, Social and Governance (ESG) Committee to assist our CEO and Management Board with ESG direction
 - The ESG Committee developed a roadmap to identify, achieve, measure, report and sustain our ESG strategy
- We issued our inaugural ESG Annual Report on June 14, 2023, which is available at www.mohegangaming.com/esg
 - The ESG Annual Report provides an overview of our ESG Committee and framework and includes spotlights on key areas of our ESG strategy such as sustainability initiatives, community involvement, inclusion programs and responsible gaming practices
- Raymond Lin, Chief Legal Officer of Mohegan, was named Chairperson in January 2024
 - Ray has served on the Executive Council of the ESG Committee since he joined Mohegan and is committed to furthering our ESG initiatives



ENVIRONMENTAL, SOCIAL & GOVERNANCE • 2023





Supplemental Property Data



Mohegan Sun - Quarterly Highlights

Three Months Ended December 31,													
(\$ in thousands)		2023		2022		\$ Change	% Change						
Net Revenues:													
Gaming	\$	146,247	\$	157,784	\$	(11,537)	(7.3)%						
Food and beverage		25,036		24,658		378	1.5 %						
Hotel		23,699		24,355		(656)	(2.7)%						
Retail, entertainment and other		33,428		32,606		822	2.5 %						
Total Net Revenues		228,410		239,403		(10,993)	(4.6)%						
Operating Expenses:													
Gaming		79,697		80,101		404	0.5 %						
Food and beverage		21,015		20,580		(435)	(2.1)%						
Hotel		8,986		9,172		186	2.0 %						
Retail, entertainment and other		18,945		18,736		(209)	(1.1)%						
Advertising, general and admin		41,701		43,004		1,303	3.0 %						
Depreciation and amortization		16,326		16,496		170	1.0 %						
Other, net		226		(25)		(251)	(1,004.0)%						
Total Operating Expenses		186,896		188,064		1,168	0.6 %						
Income from Operations	\$	41,514	\$	51,339	\$	(9,825)	(19.1)%						
Adjusted EBITDA	\$	58,066	\$	67,810	\$	(9,744)	(14.4)%						
Adjusted EBITDA Margin		25.4%	, D	28.3%	, 0	(2.9)%							

Mohegan Pennsylvania - Quarterly Highlights

Three Months Ended December 31,													
(\$ in thousands)		2023		2022		\$ Change	% Change						
Net Revenues:													
Gaming	\$	50,955	\$	52,735	\$	(1,780)	(3.4)%						
Food and beverage		4,745		4,236		509	12.0 %						
Hotel		1,841		1,317		524	39.8 %						
Retail, entertainment and other		1,504		1,490		14	0.9 %						
Total Net Revenues		59,045		59,778		(733)	(1.2)%						
Operating Expenses:													
Gaming		37,118		37,488		370	1.0 %						
Food and beverage		3,077		2,691		(386)	(14.3)%						
Hotel		815		652		(163)	(25.0)%						
Retail, entertainment and other		91		100		9	9.0 %						
Advertising, general and admin		7,593		6,721		(872)	(13.0)%						
Depreciation and amortization		3,124		2,883		(241)	(8.4)%						
Other, net		(6)		35		41	117.1 %						
Total Operating Expenses		51,812		50,570		(1,242)	(2.5)%						
Income from Operations	\$	7,233	\$	9,208	\$	(1,975)	(21.4)%						
Adjusted EBITDA Adjusted EBITDA Margin	\$	10,351 17.5%	\$	12,126 20.3%	\$	(1,775) (2.8)%	(14.6)%						

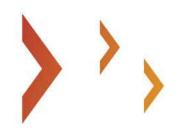
Niagara Resorts - Quarterly Highlights

	Three M	Ionths Ende	ed De	ecember 31,			
(\$ in thousands)		2023		2022		\$ Change	% Change
Net Revenues:							
Gaming	\$	46,774	\$	52,571	\$	(5,797)	(11.0)%
Food and beverage		10,239		8,287		1,952	23.6 %
Hotel		4,058		3,883		175	4.5 %
Retail, entertainment and other		13,084		9,279		3,805	41.0 %
Total Net Revenues		74,155		74,020		135	0.2 %
Operating Expenses:							
Gaming		22,006		20,588		(1,418)	(6.9)%
Food and beverage		8,998		8,505		(493)	(5.8)%
Hotel		1,428		2,854		1,426	50.0 %
Retail, entertainment and other		5,614		4,169		(1,445)	(34.7)%
Advertising, general and admin		27,794		25,990		(1,804)	(6.9)%
Depreciation and amortization		4,393		3,903		(490)	(12.6)%
Other, net		604		45		(559)	N.M.
Total Operating Expenses		70,837		66,054		(4,783)	(7.2)%
Income from Operations	\$	3,318	\$	7,966	\$	(4,648)	(58.3)%
Adjusted EBITDA before NCI	\$	8,315	\$	11,914	\$	(3,599)	(30.2)%
Non-Controlling Interest (NCI)		(3,436)		_		(3,436)	(100.0)%
Adjusted EBITDA	\$	4,879	\$	11,914	\$	(7,035)	(59.0)%
Adjusted EBITDA Margin before NCI		11.2%	, D	16.1 %	6	(4.9)%	
Adjusted EBITDA Margin		6.6%	, D	16.1 %	6	(9.5)%	

Note: On July 31, 2023, our equity partner exercised its option under the convertible debenture agreement to convert the loan to a 40% equity ownership in MGE Niagara Entertainment Inc., which is reflected in Non-Controlling Interest.

Mohegan Casino Las Vegas - Quarterly Highlights

	Three Months Ended December 31,														
(\$ in thousands)		2023		2022		\$ Change	% Change								
Net Revenues:															
Gaming	\$	5,473	\$	6,866	\$	(1,393)	(20.3)%								
Food and beverage		1,548		1,308		240	18.3 %								
Retail, entertainment and other		415		279		136	48.7 %								
Total Net Revenues		7,436		8,453		(1,017)	(12.0)%								
Operating Expenses:															
Gaming		5,133		4,715		(418)	(8.9)%								
Food and beverage		746		714		(32)	(4.5)%								
Advertising, general and admin		1,834		1,978		144	7.3 %								
Depreciation and amortization		1,600		1,606		6	0.4 %								
Other, net		14		37		23	62.2 %								
Total Operating Expenses		9,327		9,050		(277)	(3.1)%								
Loss from Operations	\$	(1,891)	\$	(597)	\$	(1,294)	(216.8)%								
Adjusted EBITDA	\$	(277)	\$	1,046	\$	(1,323)	(126.5)%								
Adjusted EBITDA Margin		(3.7)%	I	12.4%	, 0	(16.1)%									



Supplemental Information



Mohegan Entities

Restricted Group Entities











Unrestricted Entities



Managed Entities











Reconciliation of Non-GAAP Financial Measures

	Three Months Ended December 31, 2023													
		Mohegan	Niagara	Mohegan	Management, development									
(\$ in thousands)	Mohegan Sun	Pennsylvania	Resorts	Digital	and other	All other	Corporate	Eliminations	Consolidated					
Net income (loss) attributable to Mohegan	\$ 41,466	\$ 7,254	\$ 129	\$ 16,509	\$ (101,468)	\$ (3,685)	\$ (57,224)	\$ _	\$ (97,019)					
Income (loss) attributable to non-controlling interests	_		119	(73)	6			_	52					
Income tax provision	—	—	94	—	28	—	—		122					
Interest income	_	(21)	(597)	(19)	(64)	—	_		(701)					
Interest expense, net	48		3,573		14,856	1,794	46,001		66,272					
Loss on modification and early extinguishment of debt		—				—	116		116					
Loss on fair value adjustment		_			62,580	_	_		62,580					
Other, net					441		188	(81)	548					
Income (loss) from operations	41,514	7,233	3,318	16,417	(23,621)	(1,891)	(10,919)	(81)	31,970					
Adjusted EBITDA attributable to non-controlling interests	_		(3,436)	73	(6)	—	_		(3,369)					
Depreciation and amortization	16,326	3,124	4,393		2,811	1,600	47		28,301					
Other, net	226	(6)	604		19,582	14	1,680		22,100					
Adjusted EBITDA	58,066	10,351	4,879	16,490	(1,234)	(277)	(9,192)	(81)	79,002					

						,	<u>Three Mont</u> l	<u>hs End</u>	ed Decem	ber 31, 2	2022			
			Mohegar		Niagara]	Mohegan	devel	gement, opment					
(\$ in thousands)	Mohe	gan Sun	Pennsylvar	ia	Resorts		Digital	and	other	All of	ther	Corporate	Eliminations	Consolidated
Net income (loss) attributable to Mohegan	\$	51,275	\$ 9,2	08 \$	3,746	\$	7,338	\$	(16,590)	\$	(2,436)	\$ (51,864)	\$ 130	\$ 807
Income (loss) attributable to non-controlling interests				_	—		(218)		218					
Income tax (benefit) provision					1,473				(101)					1,372
Interest income		1			(151)		(7)		(235)			4	(4)	(392)
Interest expense, net		63			2,982				12,529		1,839	38,987	4	56,404
Loss on modification and early extinguishment of debt		—		_					·		·	2,633		2,633
Loss on fair value adjustment		—		_					8,800					8,800
Other, net					(84)				503			186		605
Income (loss) from operations		51,339	9,2	08	7,966		7,113		5,124		(597)	(10,054)	130	70,229
Adjusted EBITDA attributable to non-controlling interests				_			218		(218)					
Depreciation and amortization		16,496	2,8	83	3,903				70		1,606	62	_	25,020
Other, net		(25)		35	45				5,095		37	619		5,806
Adjusted EBITDA	\$	67,810	\$ 12,1	26 \$	5 11,914	\$	7,331	\$	10,071	\$	1,046	\$ (9,373)	\$ 130	\$ 101,055

