



## **Corporate Media Kit Content Outline**

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### **ABOUT MOHEGAN**

#### **World-Class Gaming and Entertainment**

Mohegan is the owner, developer, and manager of premier entertainment resorts in North America. Mohegan's operations include resorts in Connecticut, Pennsylvania and Nevada; Canadian operations are based in Niagara Falls, Canada. For nearly 30 years, Mohegan has been creating compelling entertainment destinations and partnering with the most respected brands in the world to provide exceptionally unique experiences and unforgettable, unmatched moments for its guests.

Mohegan properties feature world-class hotel accommodations, exciting and extensive gaming options, acclaimed dining, vibrant nightlife, luxury shopping and live entertainment events featuring some of the biggest artists in the world. The award-winning Momentum rewards program delivers maximum excitement with amazing rewards and benefits. Momentum allows members to earn rewards at Mohegan casino destinations to be redeemed for dining, shopping, hotel stays, spa treatments, partner benefits and more. The brand also operates its own iGaming division, Mohegan Digital, to meet the online gaming needs of Mohegan's loyal fan base and customers on a global scale.



In addition to its gaming and entertainment properties, Mohegan owns and hosts the home games of the Connecticut Sun, a professional basketball team in the Women's National Basketball Association.

### **Mohegan Culture and Community Impact**

At its core, the Mohegan culture is what differentiates them from other gaming and entertainment entities. Mohegan is built on the four key principles of the Spirit of Aquai: welcoming, cooperation, building relationships and mutual respect. The tribe's rich heritage provides the foundation for operating their business and guides their commitment to team members, their approach to guest services and their relationship with partners and the communities in which they operate and serve.

Mohegan has a long history and deep commitment to supporting the local communities in which they operate and serve, spanning important partnerships, charitable giving, sustainability initiatives, funding infrastructure, and providing local and state revenue generation.

## **CORPORATE SOCIAL RESPONSIBILITY**

The Mohegan Way is at the heart of Mohegan and represents the high standards by which the company treats its team members, conducts business and partners with communities. Mohegan is built on the four key principles of the Spirit of Aquai – welcoming, cooperation, building relationships and mutual respect – and that philosophy drives the company's corporate social responsibility efforts.

### **Environmental Sustainability**

Mohegan is a steward of our planet and acknowledges a responsibility to operate in a manner that provides a healthy, safe, and enriching environment for present and future generations.

The company's environmental, social, and governance (ESG) framework encompasses environmental sustainability, with a specific focus on energy conservation and management of resources; social efforts that invest in and support team members; Diversity, Equity, and Inclusion (DE&I), responsible gaming, and community support; as well as governance and business ethics that guide company leaders, teams, and network operators.

### **Community Support**

Mohegan has a long history of supporting the local communities in which it operates. Each year, the Mohegan Tribe and Mohegan make financial and in-kind donations to hundreds of local non-profit organizations, host frequent non-profit events and participate in numerous community fundraisers. All Mohegan properties have deep relationships with United Way chapters and support several important causes that impact lives.

Mohegan and Mohegan Sun support organizations throughout Connecticut, including the Connecticut Special Olympics, Girl Scouts of Connecticut, and the Make-A-Wish Foundation. In Pennsylvania, Mohegan and Mohegan Pennsylvania support nearly 300 organizations, including Northeast Regional Cancer Institute and Big Brothers Big Sisters. In Canada, community partners



include United Way Niagara, the Push for Change Foundation, Project S.H.A.R.E. of Niagara Falls, and support for women’s shelters, food banks, and health services.

### **Economic Impact**

In 2022, Mohegan released its first-ever Economic Impact Report, commissioned by Oxford Economics. The report found that Mohegan generated a total of \$5.2 billion in local economic activity in 2019, delivering a significant, positive impact on employment, household income, and direct visitor spending, as well as state and local tax support.

The analysis examined all Mohegan properties in operation in 2019: Mohegan Sun in Uncasville, Connecticut; Mohegan Pennsylvania in Wilkes-Barre; ilani in Ridgefield, Washington; Resorts Casino Hotel in Atlantic City, New Jersey; and Niagara Casinos in Niagara Falls, Ontario.

The report can be accessed here:

<https://mohegangaming.com/wp-content/uploads/2022/10/TE-Mohegan-Impacts-2022-10-17.pdf>

## **THE HISTORY OF MOHEGAN**

### **Early Roots**

In 1995, the Mohegan Tribal Gaming Authority (MTGA) was formed to represent the Mohegan Tribe in casino development and management. From the outset, MTGA was built on the foundation of living and operating based on the Spirit of “Aquai,” the Mohegan word for “greeting.” The Spirit of Aquai encompasses four key principles: Welcoming, Mutual Respect, Cooperation and Building Relationships. This centuries-old guiding philosophy has allowed the Mohegan Tribe to prosper in the community for hundreds of years and truly defines Mohegan.

In 1996, less than one year after breaking ground, MTGA’s flagship property, Mohegan Sun, opened and immediately became one of the largest casinos in the world.

### **Evolution in the Early 2000s**

Heading into the new millennium, the company continued to grow alongside its flagship resort, and in 2001, MTGA invested \$1.1 billion to transform Mohegan Sun into a fully integrated resort destination – one that combined the excitement of gaming with world-class hotel accommodations, acclaimed dining, vibrant nightlife, luxury shopping, and live entertainment events.

In 2003, the Mohegan Tribe made history by becoming the first Native American tribe to own a professional sports team. Known today as the Connecticut Sun, this women’s basketball team is a member of the Women’s National Basketball Association (WNBA).

Drawing on the success of Mohegan Sun, and valuable lessons learned every step along the way, MTGA continued to evolve, shifting its focus from managing one property to expanding its portfolio as a way to introduce the brand’s cultivated experiences to new markets around the country. In 2006, MTGA acquired and began operating Mohegan Pennsylvania, previously known as Mohegan



Sun Pocono, located across 400 acres in Wilkes-Barre, PA. It was the first entertainment resort destination in the state to offer slot machines and one of the first to feature live table games.

### **Domestic and International Expansion in the mid-2000s**

In 2012, MTGA entered a joint venture, and management arrangement with the owner of Resorts Casino Hotel in Atlantic City, N.J. MTGA's takeover of the once-vibrant Resorts Casino Hotel became the first Native American-owned casino in Atlantic City and the first time a Native American tribe had taken ownership of a commercial property in the United States. MTGA reinvigorated the property with its trademark, all-encompassing experiences, and the all-new destination was awarded "Casino of the Year" honors in its first year under new management.

In 2017, Mohegan expanded to the West Coast as the company opened its doors to ilani. Developed in partnership with the Cowlitz Tribe, the stunning ilani property, which means "to sing" in the Cowlitz native language, sits on 152 acres in La Center, Wash. and has become the region's premier gaming, dining, entertainment, and meeting destination.

In 2018, Mohegan's international footprint continued to expand by announcing it would become the service provider for Fallsview Casino Resort, Casino Niagara, and a 5,000-seat Niagara Falls Entertainment Centre in Niagara Falls, Ontario. Mohegan assumed the day-to-day operations of these properties from the Ontario Lottery and Gaming Corporation (OLG) in the summer of 2019.

### **Continuing to Break Barriers**

In 2021, Mohegan made history by becoming the first Native American tribe to operate a casino in Las Vegas.

As Mohegan continues to solidify its position as a worldwide leader in the integrated entertainment resort industry, and a premier global gaming and entertainment company, its commitment to honoring its heritage, maintaining its values, and guiding philosophical principles according to the Spirit of Aquai will never change.

## **TIMELINE**

### **1995**

- Mohegan Tribal Gaming Authority (MTGA) forms to represent the Mohegan Tribe in casino development and management

### **1996**

- Mohegan Sun, MTGA's flagship property in Uncasville, Connecticut, opens less than one year after construction began

### **1998**

- MTGA announces plan to expand Mohegan Sun with a luxury hotel, convention facilities and arena

### **2001**

- Mohegan Sun transforms into a fully integrated destination resort via a USD 1.1 billion expansion

**2003**

- The Mohegan Tribe makes history by becoming the first Native American tribe to own a professional sports team, the WNBA team known today as the Connecticut Sun

**2004**

- MTGA enters into development and management agreements with the Cowlitz Tribe through its subsidiary

**2006**

- MTGA begins operating Mohegan Pennsylvania in Wilkes-Barre, Pa.

**2012**

- MTGA enters into a joint venture and management arrangement with the owner of Resorts Casino Hotel in Atlantic City, N.J.

**2016**

- MTGA, along with partners KCC Corporation and Incheon International Airport Corp (IIAC) awarded a license to develop and build Mohegan INSPIRE, a first-of-its-kind integrated resort at Incheon International Airport in Korea

**2017**

- ilani opens in Ridgefield, Wash., financed and managed by Mohegan

**2018**

- Ontario Lottery and Gaming Corporation (OLG) names Mohegan as the service provider of Fallsview Casino Resort, Casino Niagara and the future Niagara Falls Entertainment Centre in Niagara Falls, Ontario

**2021**

- Mohegan Casino Las Vegas becomes the first Native American tribe to operate a casino in Las Vegas
- Mohegan announces Mohegan Digital, the iGaming division of the brand focusing on online gaming
- Mohegan announces the formation of an Environmental, Social and Governance (ESG) Committee to assist the CEO and Management Board with ESG direction and strategy

**2022**

- Mohegan releases its first-ever Economic Impact Report, commissioned by Oxford Economics, which finds Mohegan generated \$5.2 billion in local economic activity in 2019, delivering a significant, positive impact on employment, household income, direct visitor spending, as well as state and local tax support

**2024**

- 2024: Mohegan Sun named “Best Casino Hotel” for the Seventh Year in a Row by USA TODAY 10Best Readers’ Choice Awards

**2025**

- 2025: Mohegan raises the Bar on Resort Dining with Four Acclaimed new Openings at its flagship resort (The Shed Restaurant, The Farm Italy, Beauty Essex and SIFT Bake Shop A.T.Y Bar & Bonbons)



## **2026**

- Mohegan Sun celebrates its 30th Anniversary and Mohegan Sun Arena celebrates its 25th Anniversary

## **ABOUT MOHEGAN TRIBE OF INDIANS OF CONNECTICUT**

Mohegan is a wholly owned business and governmental instrumentality of the Mohegan Tribe of Indians of Connecticut, a sovereign, federally recognized Indian nation. Its reservation is located on the Thames River near Uncasville, Connecticut. The Mohegan nation exercises full civil and concurrent criminal jurisdiction over its lands.

The Tribe is governed by its own constitution, which empowers a nine-member Tribal Council to serve as both the legislative and executive branch and a seven-member Council of Elders, which is responsible for judicial oversight and cultural integrity. The Chairman of the Tribal Council, currently James Gessner Jr., serves as Chief Executive of the Tribe. The Tribal Council and Council of Elders serve four-year staggered terms. A tribal court system exists to adjudicate constitutional as well as civil issues.

Other Tribal leaders include Chief Many Hearts, Doctor Lynn Malerba, Medicine Woman and Tribal Historian Melissa Tantaquidgeon Zobel, Pipe Carriers Bruce “Two Dogs” Bozsum and Christopher Harris, Firekeepers Jay Ihloff and Tom Epps, and Lodgekeeper Charlie Strickland “Two Bears.”

The Tribal Government has numerous administrative departments, including Cultural and Community Programs, Education, Library and Archives, Gaming Commission, Health and Human Services, Housing Authority, Public Safety, Utility Authority, Land Preservation and Planning, and Environmental Protection.

The current enrollment of the Tribe stands at approximately 2,300 individuals, most of whom reside in Connecticut near its ancestral Tribal lands.

## NOTABLE COMPANY FACTS

- Date of Incorporation: July 1995
- Number of Employees: Over 10,000
- Annual Visitors: Nearly 15 million across 4 properties
- Major Line of Business: Hospitality and Entertainment
- Major Products: Entertainment, Hotel, Casino, Retail Food & Beverage Facilities

### ***Current Mohegan Properties***

- Mohegan Sun (Uncasville, CT)
- Mohegan Pennsylvania (Wilkes-Barre, PA)
- Fallsview Casino Resort (Niagara Falls, ON)
- Casino Niagara (Niagara Falls, ON)

## EXECUTIVE TEAM MEMBERS

### **Ari Glazer, Chief Financial Officer (CFO)**

With over 20 years of investment banking experience advising global gaming and hospitality companies, Ari Glazer brings a wealth of financial acumen and industry knowledge to the role as Mohegan's Chief Financial Officer where he is responsible for all finance activities including financial planning and analysis, capital markets, accounting, tax, treasury, procurement and cash management.



Prior to joining Mohegan, Glazer spent 20 years at Citigroup where he served most recently as Managing Director and Global Head of Gaming and Hospitality client coverage. Glazer has advised leading companies in the industry on strategic and capital markets transactions, successfully guiding clients through complex situations with innovative solutions that delivered substantial business growth and value creation. He brings deep experience across both U.S. and international financial markets, to support Mohegan as a leading global diversified gaming operator.

Glazer holds a B.A. from New York University and an M.B.A from the Columbia Business School at Columbia University.

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**Dave Martinelli, Chief Marketing Officer**

After more than 20 years of service to Mohegan’s flagship property, Mohegan Sun Connecticut, and serving as the property’s Chief Marketing Officer, David Martinelli took on the role of Chief Marketing Officer for the Mohegan brand. Martinelli began his career with Mohegan in 1999 and was quickly promoted to Financial Planning & Analysis Manager. He worked closely with the WNBA Connecticut Sun team and Mohegan Sun Arena as a Business Manager before being named Vice President of Customer Relationship Management and eventually Chief Marketing Officer. Martinelli graduated from Brown University with a degree in Economics. He is married to Kerry Martinelli. They have two sons, David and Danny and reside in North Kingstown, RI.



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**Joe Hasson, Chief Operating Officer (COO)**

Joseph J. Hasson serves as Mohegan's interim Chief Operating Officer (COO) and will retain his current role as General Manager of Mohegan Casino at Virgin Hotels Las Vegas, subject to necessary regulatory filings or approvals.

As COO, Hasson oversees the day-to-day operational success of Mohegan’s resorts across the United States, Canada and Northern Asia. His passions span enhancing operational efficiency and guest satisfaction while maintaining the high service standards that define Mohegan. Hasson collaborates closely with Mohegan’s President and CEO, Ray Pineault, to ensure the alignment of all strategic processes with company-wide goals, emphasizing the sustainable growth of Mohegan's portfolio of entertainment resorts.



Hasson holds a Bachelor’s Degree in Commerce from Rider University, NJ and brings over 40 years of experience in the gaming and hospitality industry. Beginning his hospitality career in Atlantic City, NJ, his past roles ranged from Hotel Director to Controller and Audit Director. A former Certified Public Accountant, Hasson launched his business and finance career at Deloitte in the Philadelphia and Atlantic City areas. He later served as the COO of Station Casinos LLC and Red Rock Resorts, Inc., where he guided and managed multiple casinos and resorts operating principally in Las Vegas.

Beyond his corporate roles, Hasson has shown a strong commitment to community service, serving on numerous boards, including Chambers of Commerce in southern Nevada, the Henderson Convention Center and Visitors Bureau, and the Lake Tahoe Visitors Authority.

**Richard Lindsay, Senior Vice President & Chief Development Officer**

Richard Lindsay joins the Mohegan team as Senior Vice President and Chief Development Officer and is responsible for overseeing, directing and managing the business development and growth opportunities for Mohegan, including identifying, negotiating and creating strategic deals both internationally and domestically. As Senior Vice President and Chief Development Officer, Lindsay works closely with the CEO and executive leadership to drive the company’s strategic vision of becoming world-renowned as a premier, global integrated resort and entertainment brand. Before joining the Mohegan team, Lindsay worked with John Buck Company and Kerzner International and brought decades of experience developing world-class resorts in global markets, including Abu Dhabi, Dubai, New Delhi, England, Germany and Mexico.



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**Mark Rosa, Senior Vice President & Chief Information Officer**

Mark Rosa started his career with Deloitte in the Enterprise Risk Services practice. He is a Certified Public Accountant, Internal Auditor and Information Systems Auditor and holds degrees from Stonehill College and Northeastern University. Rosa transitioned into private industry (Internal Audit) 2003 at Staples Inc. In 2008, Rosa accepted a position with Altra Industrial Motion, Inc. (Global Power Transmission Manufacturing Company) as the Chief Audit Executive and then transitioned to a Chief Information Officer before joining Houghton Mifflin Harcourt (Student Text Book and Digital Content Provider for K-12) in 2012 as the Vice President of Internal Audit. He has been with the Mohegan Tribe (Mohegan Sun) in Connecticut as the Chief Audit Executive since 2016.



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**Richard Roberts, President, Mohegan Digital**

Richard Roberts brings a wealth of experience to his role as President of Mohegan Digital. Roberts oversees the successful operations of a best-in-class iGaming and sports betting digital experience for Mohegan, taking the brand to new heights. In his role, Roberts works closely with the executive



team to create and bring industry leading and premium IP into the digital world to Mohegan’s passionate audience of current gaming and future iGaming customers around the globe.

Roberts joins Mohegan from his most recent position as Executive Business Consultant for RSD Consulting, a consulting firm focused on helping organizations enter the U.S. sports digital media, regulated digital gaming, and eSports markets. Prior, Roberts was the CEO of FaceOff, a peer-to-peer social/skill sports gaming platform in the U.S.



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## MOHEGAN TRIBAL COUNCIL

### **James Gessner Jr., Chairman**

As Chairman, James Gessner Jr. is responsible for maintaining the sovereignty that the Mohegan Tribe fought hundreds of years for, overseeing its numerous business entities and ensuring the well-being of its more than 2,200 Tribal citizens. Gessner also serves as Chairman of the Mohegan Management Board, which oversees gaming entities across the country, as well as the WNBA's Connecticut Sun. Gessner is in his fifth term on the Tribal Council, a member of the Audit Committee for Mohegan, and is serving on the American Red Cross board. He is a member of the Mohegan Holding Company’s Jersey Mike franchise. Gessner holds a bachelor’s degree in hotel and restaurant management from the University of Southwestern Louisiana, and prior to his terms on the Council, he held executive positions at Mohegan Sun in the Marketing and Player Development divisions.





## EXISTING PROPERTIES

### Mohegan Sun

What began in 1996 as a gaming facility in southeastern Connecticut has expanded into the Northeast's premier entertainment destination. Mohegan Sun includes the internationally renowned 10,000-seat Arena, two deluxe hotel towers, over 75 shops, celebrity chef restaurants and bars and two expansive casinos.

People from across the globe come to see live concerts with many of today's top headliners, along with major sporting events, including Mohegan Sun's very own WNBA team, the Connecticut Sun.

For more information about Mohegan Sun, visit [mohegansun.com](http://mohegansun.com).



### Fast Facts

- **Year Established:** 1995
- **Casino:** Nearly 4,000 slots and 300 table games, along with 115 fusion games
- **Hotel:** Two luxury hotel towers with a total of 1,600 rooms
- **Food & Beverage:** Nearly 40 restaurants, bars and lounges
- **Retail:** 130,000 square-foot shopping experience
- **Art & Culture:** Three entertainment venues, including a 10,000-seat Arena, a 350-seat Wolf Den and an upscale, edgy comedy club
- **Others:** 375,000 square feet of meeting and function space, two world-class spas, two indoor pools, a 3-story crystal mountain, a 55-foot indoor waterfall, a 17,500 square-foot outdoor sun terrace and business center, state-of-the-art Mohegan Sun FanDuel Sportsbook featuring a 140-foot video wall and 39 betting kiosks
- **Number of Employees:** 5,037

### Mohegan Pennsylvania

Mohegan Pennsylvania is located on 400 acres in the hillside of Plains, Pennsylvania. It is within easy access of New York, Philadelphia, New Jersey and Delaware and just a short distance from other great northeastern Pennsylvania attractions such as Knoebels Amusement Resort in



Elysburg, Blue Ridge Trail Golf Club in Mountain Top and Claws 'N' Paws Wild Animal Park in Hamlin.

Owned by the Mohegan Tribe of Indians of Connecticut, it is one of Pennsylvania's largest and most distinctive and spectacular entertainment, gaming, shopping and dining destinations. Mohegan Pennsylvania has continued to evolve since it was acquired in November 2005.

Mohegan Pennsylvania features a 238-room hotel with an on-site spa and 20,000 square foot Convention Center adjacent. It is currently home to 82,000 square feet of gaming space, including nearly 50 table games, more than 1,600 slot machines and electronic table games, a variety of dining and shopping options, nightlife, entertainment and live harness racing.

For more information on Mohegan Pennsylvania, visit [moheganpa.com](http://moheganpa.com).



### ***Fast Facts***

- **Year Established:** 2005
- **Casino:** 1,600 slot machines, 50 table games
- **Hotel:** Luxury hotel with 238 rooms
- **Food & Beverage:** 15 restaurants and bars
- **Retail:** Two outlets
- **Art & Culture:** 8,300 seat Mohegan Sun Arena at Casey Plaza
- **Others:** Conference Facilities, Entertainment Space, Spa and Live Harness Racing
- **Number of Employees:** 871

### **Fallsview Casino Resort**

Built on a cliff overlooking the world-famous Horseshoe Falls, Fallsview Casino Resort is Canada's largest and most elegant gaming resort facility. The crown jewel in Niagara's stunning array of wonders, Fallsview offers a world-class casino, a 372-room luxury hotel, a fitness center, dozens of shops and restaurants, the Avalon Theatre (an intimate 1500-seat state-of-the-art venue), OLG Stage at Fallsview Casino, a new world-class 5,000-seat Entertainment Center and over 30,000-square feet of meeting and convention space.

For more information on Fallsview Casino Resort, visit [fallsviewcasinoresort.com](http://fallsviewcasinoresort.com).

# FALLSVIEW<sup>®</sup>

## CASINO RESORT



### ***Fast Facts***

- **Year Established:** 2017
- **Casino:** 3,500 slot machines and 130 gaming tables
- **Hotel:** Luxury hotel with 372 rooms
- **Food & Beverage/Retail:** Dozens of shops and restaurants
- **Others:** OLG Stage at Fallsview Casino; over 30,000 square feet of meeting and convention space
- **Number of Employees:** 3,200 at Niagara Casinos

### **Casino Niagara**

Since opening its doors on December 9, 1996, Casino Niagara has been non-stop excitement in the heart of the Niagara Tourism area. Located beside Clifton Hill, the casino complex features 1,400 slot machines, over 40 table games, including poker, and a sportsbook located at LEV2L Sportsbar.

For more information on Casino Niagara, visit [casinoniagara.com](http://casinoniagara.com).





### **Fast Facts**

- **Year Established:** 1996
- **Casino:** 1,400 slot machines and 40 table games, 18 table Poker Room, Sportsbook with 15 betting kiosks
- **Food & Beverage/Retail:** LEV2L Sportsbar
- **Number of Employees:** 3,200 at Niagara Casinos

### **PROFESSIONAL SPORTS FRANCHISES**

#### **Connecticut Sun**

In January 2003, the Mohegan Tribe became the first Native American Tribe to own a professional sports team with its purchase of the Orlando Miracle, a Women's National Basketball Association (WNBA) franchise founded in 1988. Renamed Connecticut Sun, the team was relocated to Uncasville, Connecticut, where they are managed by Mohegan and play home games inside the Mohegan Sun Arena. Each year after an April training camp, they play a 34-game season (17 at home and 17 away) from May through August.

The team's name comes from its affiliation with Mohegan Sun, and the logo – a fiery orange sunburst, a WNBA basketball and a blue ribbon with four white semicircular domes – is a modern interpretation of an ancient Mohegan symbol. For more information, visit [sun.wnba.com](http://sun.wnba.com).





## **CONTACTS**

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